

Since Moji Port's location is closer to Taiwan, massive amounts of bananas were unloaded at the port. But, due to problems like bananas going bad during transport, the vendors had to sell them as fast as they could. So, they gathered consumers with their unique sales pitches and started an auction. This is how the banana auction is said to have begun.

Soon this selling method became well-known, and Moji Port was called the origin of the banana auction.

Inquires

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Everybody, we are about to start the banana auction!



The vendors gather participants with the song "Bana-chan Bushi."
The song goes, "In March, the spring drizzles come..."



"¥1000! Nobody?! How about ¥900 then?! Still nobody?! Ok, how about ¥800?!"



"¥800! Nobody?! How about ¥700 then?! Here you go, my final offer, ¥600, and how about that?!" If you feel like the price is right, raise your hand and call "Yes!" "You there! You raised your hand! We still have plenty of bananas for the rest of you! Let's move to the next bananas, then."

Moji-ku mascot characte

Check out the website too!



パーティック かっぱい バナナの印き売り

じーも〇北九州市





Now, since many participants have gathered around, the vendors begin the banana auction! They start off by saying "First bidding price is ¥1000!" and since that's expensive, you should shout something like, "That's too high!" or "More discounts!"





This is a Dutch auction where the vendors will lower the price in response to the participants' shouts.



"You there!" "You raised your hand!"



"Thanks for buying! All bananas are sold out today, just like always! Thank you very much everyone."